

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. RFB-HPD-231609
OPENED: December 8, 2009
RQS-HPD-1000165

| Furnish, deliver and install TANDBERG VIDEO TELECONFERENCING SYSTEM to the Honolulu Police Department, City and County of Honolulu, Honolulu, Hawaii. | | | EOH ENTERPRISES, LLC DBA ENVISION NETWORKED SOLUTIONS | PROGRESSIVE COMMUNICATIONS LLC. | PROSIS HAWAII, LLC | SEQUOIA TECHNOLOGY LLC | THE AUDIO VISUAL COMPANY | |
|---|---|----|--|---------------------------------|--------------------|------------------------|--------------------------|--------------|
| TANDBERG VIDEO TELECONFERENCING SYSTEM complete as specified. | | | | | | | | |
| Group I: | | | | | | | | |
| 1. | TANDBERG 3000 MXP - Single 42 inch WXGA LCD (384 kbps ISDN/1.5 Mbps IP), P/N 115860 | | | | | | | |
| | Unit Bid Price | 13 | each | \$15,956.87 | \$21,900.00 | \$15,898.88 | \$18,804.00 | \$19,230.00 |
| | Total Bid Price | | | \$207,439.31 | \$284,700.00 | \$206,685.44 | \$244,452.00 | \$249,990.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 115860 | Tandberg 115860 | As Listed Above | | |
| 2. | TANDBERG 3000 MXP Natural Presenter Package (NPP), P/N 113821NPP | | | | | | | |
| | Unit Bid Price | 13 | each | \$1,182.16 | \$2,000.00 | \$1,015.20 | \$1,511.00 | \$1,211.00 |
| | Total Bid Price | | | \$15,368.08 | \$26,000.00 | \$13,197.60 | \$19,643.00 | \$15,743.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 113821NPP | Tandberg 113821NPP | As Listed Above | | |
| 3. | TANDBERG 3000 MXP MultiSite (MS) (Requires NPP), P/N 113821MS | | | | | | | |
| | Unit Bid Price | 13 | each | \$1,576.80 | \$3,000.00 | \$1,522.80 | \$1,920.00 | \$1,816.00 |
| | Total Bid Price | | | \$20,498.40 | \$39,000.00 | \$19,796.40 | \$24,960.00 | \$23,608.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 113821MS | Tandberg 113821MS | As Listed Above | | |
| 4. | TANDBERG 3000 MXP 512 kbps ISDN/2 Mbps IP Option, P/N 1138312 | | | | | | | |
| | Unit Bid Price | 13 | each | \$1,576.80 | \$3,000.00 | \$1,522.80 | \$1,920.00 | \$1,816.00 |
| | Total Bid Price | | | \$20,498.40 | \$39,000.00 | \$19,796.40 | \$24,960.00 | \$23,608.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1138312 | Tandberg 1138312 | As Listed Above | | |

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|----|---|----|------|---------------------|---------------------|---------------------|---------------------|---------------------|--|
| 5. | Wheel Base option for TANDBERG 3000 MXP Profile Single 42 inch WXGA Plasma, P/N 115074 | | | | | | | | |
| | Unit Bid Price | 13 | each | \$846.99 | \$1,190.00 | \$841.38 | \$990.00 | \$951.00 | |
| | Total Bid Price | | | \$11,010.87 | \$15,470.00 | \$10,937.94 | \$12,870.00 | \$12,363.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 115074 | Tandberg 115074 | As Listed Above | | | |
| 6. | TANDBERG Profile 3000MXP Core Support, P/N 115860V31D | | | | | | | | |
| | Unit Bid Price | 13 | each | \$2,382.18 | \$4,370.00 | \$2,349.54 | \$1,800.00 | \$2,484.00 | |
| | Total Bid Price | | | \$30,968.34 | \$56,810.00 | \$30,544.02 | \$23,400.00 | \$32,292.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 115860V31D | Tandberg 115860V31D | As Listed Above | | | |
| | TOTAL BID PRICE FOR GROUP I (ITEM NOS. 1 - 6): | | | \$305,783.40 | \$460,980.00 | \$300,957.80 | \$350,285.00 | \$357,604.00 | |
| | Group II: | | | | | | | | |
| 7. | TANDBERG Collaborator - Single 60 inch Plasma display with interactive Touchscreen and includes NPP software (3Mbps IP), P/N B501750N | | | | | | | | |
| | Unit Bid Price | 1 | each | \$43,093.14 | \$56,000.00 | \$39,421.90 | \$46,680.00 | \$45,438.00 | |
| | Total Bid Price | | | \$43,093.14 | \$56,000.00 | \$39,421.90 | \$46,680.00 | \$45,438.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg B501750N | Tandberg B501750N | As Listed Above | | | |
| 8. | TANDBERG Collaborator MultiSite (bandwidth upgrade required for full MS function), P/N 501750MS | | | | | | | | |
| | Unit Bid Price | 1 | each | \$2,102.40 | \$4,000.00 | \$2,030.40 | \$2,520.00 | \$2,421.00 | |
| | Total Bid Price | | | \$2,102.40 | \$4,000.00 | \$2,030.40 | \$2,520.00 | \$2,421.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 501750MS | Tandberg 501750MS | As Listed Above | | | |
| 9. | TANDBERG Collaborator 2 Mbps ISDN/Ext.Netw./6 Mbps IP, P/N 5017941 | | | | | | | | |
| | Unit Bid Price | 1 | each | \$1,051.20 | \$2,000.00 | \$1,015.20 | \$1,511.00 | \$1,211.00 | |
| | Total Bid Price | | | \$1,051.20 | \$2,000.00 | \$1,015.20 | \$1,511.00 | \$1,211.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 5017941 | Tandberg 5017941 | As Listed Above | | | |

| | | | | | | | | | |
|-----|---|---|------|---------------------|---------------------|--------------------|--------------------|--------------------|--|
| 10. | TANDBERG Collaborator Core Support, P/N B501750NV31D | | | | | | | | |
| | Unit Bid Price | 1 | each | \$2,756.67 | \$5,270.00 | \$2,718.90 | \$2,520.00 | \$2,875.00 | |
| | Total Bid Price | | | \$2,756.67 | \$5,270.00 | \$2,718.90 | \$2,520.00 | \$2,875.00 | |
| | TOTAL BID PRICE FOR GROUP II (ITEM NOS. 7-10): | | | \$49,003.41 | \$67,270.00 | \$45,186.40 | \$53,231.00 | \$51,945.00 | |
| | Group III: | | | | | | | | |
| 11. | TANDBERG Field View, P/N 116300 | | | | | | | | |
| | Unit Bid Price | 4 | each | \$5,615.71 | \$7,890.00 | \$6,033.67 | \$7,068.00 | \$6,917.00 | |
| | Total Bid Price | | | \$22,462.84 | \$31,560.00 | \$24,134.68 | \$28,272.00 | \$27,668.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 116300 | Tandberg 1163000 | As Listed Above | | | |
| 12. | TANDBERG Field View Core Support, P/N 116300V31D | | | | | | | | |
| | Unit Bid Price | 4 | each | \$821.80 | \$780.00 | \$810.54 | \$720.00 | \$857.00 | |
| | Total Bid Price | | | \$3,287.20 | \$3,120.00 | \$3,242.16 | \$2,880.00 | \$3,428.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 116300V31D | Tandberg 116300V31D | As Listed Above | | | |
| 13. | TANDBERG Field View Application, standalone PC communication software with one seat license, P/N 117303 | | | | | | | | |
| | Unit Bid Price | 4 | each | \$462.64 | \$650.00 | \$506.78 | \$600.00 | \$497.00 | |
| | Total Bid Price | | | \$1,850.56 | \$2,600.00 | \$2,027.12 | \$2,400.00 | \$1,988.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 117303 | Tandberg 117303 | As Listed Above | | | |
| 14. | TANDBERG Field View Application Core Support, P/N 117303V31D | | | | | | | | |
| | Unit Bid Price | 4 | each | \$109.23 | \$105.00 | \$107.73 | \$105.00 | \$114.00 | |
| | Total Bid Price | | | \$436.92 | \$420.00 | \$430.92 | \$420.00 | \$456.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 117303V31D | Tandberg 117303V31D | As Listed Above | | | |
| | TOTAL BID PRICE FOR GROUP III (ITEM NOS. 11-14): | | | \$28,037.52 | \$37,700.00 | \$29,834.88 | \$33,972.00 | \$33,540.00 | |

| Group IV: | | | | | | | | |
|------------------|---|---|------|----------------------|------------------------|--------------------|--------------------|--------------------|
| 15. | TANDBERG VCS - Control Application including SIP/H323 interworking with 10 local network calls, P/N 1163401 | | | | | | | |
| | Unit Bid Price | 1 | each | \$14,139.95 | \$16,900.00 | \$12,376.24 | \$13,368.00 | \$14,220.00 |
| | Total Bid Price | | | \$14,139.95 | \$16,900.00 | \$12,376.24 | \$13,368.00 | \$14,220.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1163401 | Tandberg 1163401 | As Listed Above | | |
| 16. | TANDBERG VCS Control Core Support, P/N 1163401V31D | | | | | | | |
| | Unit Bid Price | 1 | each | \$1,664.40 | \$4,350.00 | \$1,641.60 | \$1,450.00 | \$1,736.00 |
| | Total Bid Price | | | \$1,664.40 | \$4,350.00 | \$1,641.60 | \$1,450.00 | \$1,736.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1163401V31D | Tandberg 1163401V31D | As Listed Above | | |
| 17. | TANDBERG VCS additional 50 local network calls (100 total), P/N 116341X50 | | | | | | | |
| | Unit Bid Price | 2 | each | \$16,893.66 | \$26,600.00 | \$16,519.96 | \$23,352.00 | |
| | Total Bid Price | | | \$33,787.32 | \$53,200.00 | \$33,039.92 | \$46,704.00 | \$18,227.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116341X50 | Tandberg 116341X50 | As Listed Above | | |
| 18. | TANDBERG additional 50 network calls (100 total) for VCS Control Core Support, P/N 116341X50V31D | | | | | | | |
| | Unit Bid Price | 2 | each | \$2,767.07 | \$2,660.00 | \$2,729.16 | \$2,660.00 | |
| | Total Bid Price | | | \$5,534.14 | \$5,320.00 | \$5,458.32 | \$5,320.00 | \$2,734.00 |
| | Manufacturer's Make and Model Number: | | | 116341X50V31D | Tandberg 116341X50V31D | As Listed Above | | |
| 19. | TANDBERG VCS FindMe application, unlimited registrations, P/N 116341U00 | | | | | | | |
| | Unit Bid Price | 1 | each | \$5,652.39 | \$8,900.00 | \$5,478.84 | \$7,620.00 | \$6,099.00 |
| | Total Bid Price | | | \$5,652.39 | \$8,900.00 | \$5,478.84 | \$7,620.00 | \$6,099.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116341U00 | Tandberg 116341U00 | As Listed Above | | |
| | TOTAL BID PRICE FOR GROUP IV (ITEM NOS. 15-19): | | | \$60,778.20 | \$88,670.00 | \$57,994.92 | \$74,462.00 | \$43,016.00 |

| Group V: | | | | | | | | |
|------------------|---|----|------|------------------------|------------------------|--------------------|--------------------|--------------------|
| 20. | TANDBERG VCS Expressway Application with 5 traversal calls, P/N 1163402 | | | | | | | |
| | Unit Bid Price | 1 | each | \$14,711.54 | \$17,800.00 | \$11,547.88 | \$14,016.00 | \$14,837.00 |
| | Total Bid Price | | | \$14,711.54 | \$17,800.00 | \$11,547.88 | \$14,016.00 | \$14,837.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1163402 | Tandberg 1163402 | As Listed Above | | |
| 21. | TANDBERG VCS Expressway Core Support, P/N 1163402V31D | | | | | | | |
| | Unit Bid Price | -1 | each | \$1,664.40 | \$4,350.00 | \$1,641.60 | \$2,078.81 | \$1,736.00 |
| | Total Bid Price | | | \$1,664.40 | \$4,350.00 | \$1,641.60 | \$2,078.81 | \$1,736.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1163402V31D | Tandberg 1163402V31D | As Listed Above | | |
| 22. | TANDBERG VCS additional 10 traversal calls, P/N 116341Y10 | | | | | | | |
| | Unit Bid Price | 1 | each | \$8,573.85 | \$13,500.00 | \$8,455.60 | \$10,800.00 | \$9,251.00 |
| | Total Bid Price | | | \$8,573.85 | \$13,500.00 | \$8,455.60 | \$10,800.00 | \$9,251.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116341Y10 | Tandberg 116341Y10 | As Listed Above | | |
| 23. | TANDBERG additional 10 traversal calls for VCS Expressway Core Support, P/N 116341Y10V31D | | | | | | | |
| | Unit Bid Price | 1 | each | \$1,404.34 | \$1,350.00 | \$1,384.56 | \$1,350.00 | \$1,465.00 |
| | Total Bid Price | | | \$1,404.34 | \$1,350.00 | \$1,384.56 | \$1,350.00 | \$1,465.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116341Y10V31D | Tandberg 116341Y10V31D | As Listed Above | | |
| | TOTAL BID PRICE FOR GROUP V (ITEM NOS. 20-23): | | | \$26,354.13 | \$37,000.00 | \$23,029.64 | \$28,244.81 | \$27,289.00 |
| Group VI: | | | | | | | | |
| 24. | MCU-4220 40 Port Enterprise MCU, P/N 194220A | | | | | | | |
| | Unit Bid Price | 3 | each | \$85,803.33 | \$125,900.00 | \$79,813.64 | \$99,600.00 | \$89,270.00 |
| | Total Bid Price | | | \$257,409.99 | \$377,700.00 | \$239,440.92 | \$298,800.00 | \$267,810.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 194220A | Tandberg 194220A | As Listed Above | | |

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|-----|---|---|------|------------------------|------------------------|---------------------|---------------------|---------------------|--|
| 25. | TANDBERG MCU 40 Port Core Support, P/N 194220AV31D | | | | | | | | |
| | Unit Bid Price | 3 | each | \$12,378.98 | \$18,170.00 | \$12,209.40 | \$11,807.10 | \$12,911.00 | |
| | Total Bid Price | | | \$37,136.94 | \$54,510.00 | \$36,628.20 | \$35,421.30 | \$38,733.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 194220AV31D | Tandberg 194220AV31D | As Listed Above | | | |
| | TOTAL BID PRICE FOR GROUP VI (ITEM NOS. 24-25): | | | \$294,546.93 | \$432,210.00 | \$276,069.12 | \$334,221.30 | \$306,543.00 | |
| | Group VII: | | | | | | | | |
| 26. | TMS Server appliance preinstalled with TANDBERG Management Suite and Scheduler with 25 system license, P/N 1158001 | | | | | | | | |
| | Unit Bid Price | 1 | each | \$13,181.46 | \$14,500.00 | \$10,516.00 | \$11,640.00 | \$12,936.00 | |
| | Total Bid Price | | | \$13,181.46 | \$14,500.00 | \$10,516.00 | \$11,640.00 | \$12,936.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 1158001 | Tandberd 1158001 | As Listed Above | | | |
| 27. | TANDBERG TMS Server Core Support, P/N 1158001V31D | | | | | | | | |
| | Unit Bid Price | 1 | each | \$2,423.79 | \$6,000.00 | \$2,390.58 | \$2,200.00 | \$2,528.00 | |
| | Total Bid Price | | | \$2,423.79 | \$6,000.00 | \$2,390.58 | \$2,200.00 | \$2,528.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 1158001V31D | Tandberg 1158001V31D | As Listed Above | | | |
| 28. | TANDBERG Management Suite additional 25 systems (75 total), P/N 113612S25 | | | | | | | | |
| | Unit Bid Price | 3 | each | \$2,864.30 | \$4,510.00 | \$2,921.36 | \$3,960.00 | \$3,090.00 | |
| | Total Bid Price | | | \$8,592.90 | \$13,530.00 | \$8,764.08 | \$11,880.00 | \$9,270.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 113612S25 | Tandberg 113612S25 | As Listed Above | | | |
| 29. | TANDBERG additional 25 systems (75 total) for TMS Server Core Support, P/N 113612S25V31D | | | | | | | | |
| | Unit Bid Price | 3 | each | \$1,664.40 | \$1,600.00 | \$1,641.60 | \$1,080.00 | \$1,736.00 | |
| | Total Bid Price | | | \$4,993.20 | \$4,800.00 | \$4,924.80 | \$3,240.00 | \$5,208.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 113612S25V31D | Tandberg 113612S25V31D | As Listed Above | | | |
| | TOTAL BID PRICE FOR GROUP VII (ITEM NOS. 26-29): | | | \$29,191.35 | \$38,830.00 | \$26,595.46 | \$28,960.00 | \$29,942.00 | |

| Group VIII: | | | | | | | | |
|--------------------|---|---|------|------------------------|------------------------|--------------------|--------------------|--------------------|
| 30. | TANDBERG Content Server - 5 recording ports and 2 live output, P/N.1153601 | | | | | | | |
| | Unit Bid Price | 1 | each | \$26,651.42 | \$36,600.00 | \$23,830.76 | \$27,600.00 | \$27,079.00 |
| | Total Bid Price | | | \$26,651.42 | \$36,600.00 | \$23,830.76 | \$27,600.00 | \$27,079.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1153601 | Tandberg 1153601 | As Listed Above | | |
| 31. | TANDBERG Content Server Core Support, P/N 1153601V31D | | | | | | | |
| | Unit Bid Price | 1 | each | \$3,276.79 | \$5,900.00 | \$3,231.90 | \$3,000.00 | \$3,418.00 |
| | Total Bid Price | | | \$3,276.79 | \$5,900.00 | \$3,231.90 | \$3,000.00 | \$3,418.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 1153601V31D | Tandberg 1153601V31D | As Listed Above | | |
| | TOTAL BID PRICE FOR GROUP VIII (ITEM NOS. 30-31): | | | \$29,928.21 | \$42,500.00 | \$27,062.66 | \$30,600.00 | \$30,497.00 |
| Group IX: | | | | | | | | |
| 32. | TANDBERG Movi TMS 25 additional user licenses, P/N 113612M25 | | | | | | | |
| | Unit Bid Price | 1 | each | \$1,905.30 | \$3,000.00 | \$2,428.10 | \$2,340.00 | \$4,036.00 |
| | Total Bid Price | | | \$1,905.30 | \$3,000.00 | \$2,428.10 | \$2,340.00 | \$4,036.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 113612M25 | Tandberg 113612M25 | As Listed Above | | |
| 33. | TANDBERG Movi TMS 25 additional user licenses Core Support, P/N 113612M25V31D | | | | | | | |
| | Unit Bid Price | 1 | each | \$374.49 | \$5,860.00 | \$369.36 | \$380.00 | \$434.00 |
| | Total Bid Price | | | \$374.49 | \$5,860.00 | \$369.36 | \$380.00 | \$434.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 113612M25V31D | Tandberg 113612M25V31D | As Listed Above | | |
| | TOTAL BID PRICE FOR GROUP IX (ITEM NOS. 32-33): | | | \$2,279.79 | \$8,860.00 | \$2,797.46 | \$2,720.00 | \$4,470.00 |

| Group X: | | | | | | | | |
|------------------|--|----|------|---------------------|---------------------|--------------------|--------------------|--------------------|
| 34. | TANDBERG E20 SIP Video VoIP Phone (SIP 1152 kbps), P/N 116700 | | | | | | | |
| | Unit Bid Price | 53 | each | \$1,027.87 | \$1,490.00 | \$1,161.90 | \$1,260.00 | \$1,436.09 |
| | Total Bid Price | | | \$54,477.11 | \$78,970.00 | \$61,580.70 | \$66,780.00 | \$76,112.77 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116700 | Tandberg 116700 | As Listed Above | | |
| 35. | TANDBERG E20 Core Support, P/N 116700V31D | | | | | | | |
| | Unit Bid Price | 53 | each | \$156.04 | \$150.00 | \$153.90 | \$145.00 | \$163.00 |
| | Total Bid Price | | | \$8,270.12 | \$7,950.00 | \$8,156.70 | \$7,685.00 | \$8,639.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 116700V31D | Tandberg 116700V31D | As Listed Above | | |
| | TOTAL BID PRICE FOR GROUP X (ITEM NOS. 34-35): | | | \$62,747.23 | \$86,920.00 | \$69,737.40 | \$74,465.00 | \$84,751.77 |
| Group XI: | | | | | | | | |
| 36. | TANDBERG FieldView Ex, Includes: Ex Approved FieldView Device with power and I/O sleds, P/N 118030 | | | | | | | |
| | Unit Bid Price | 1 | each | \$14,163.83 | \$19,900.00 | \$14,253.98 | \$18,000.00 | \$14,636.00 |
| | Total Bid Price | | | \$14,163.83 | \$19,900.00 | \$14,253.98 | \$18,000.00 | \$14,636.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 118030 | Tandberg 118030 | As Listed Above | | |
| 37. | TANDBERG FieldView Ex Core Support, P/N 118030V31D | | | | | | | |
| | Unit Bid Price | 1 | each | \$3,027.13 | \$2,910.00 | \$2,985.66 | \$2,910.00 | \$3,158.00 |
| | Total Bid Price | | | \$3,027.13 | \$2,910.00 | \$2,985.66 | \$2,910.00 | \$3,158.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 118030V31D | Tandberg 118030V31D | As Listed Above | | |
| 38. | TANDBERG FieldView Application, standalone PC communication software with one seat license, P/N 117303 | | | | | | | |
| | Unit Bid Price | 1 | each | \$462.64 | \$650.00 | \$564.28 | \$600.00 | \$445.00 |
| | Total Bid Price | | | \$462.64 | \$650.00 | \$564.28 | \$600.00 | \$445.00 |
| | Manufacturer's Make and Model Number: | | | Tandberg 117303 | Tandberg 117303 | As Listed Above | | |

| | | | | | | | | | |
|-----|---|----|-------|--|---|---|-----------------------------------|---|--|
| 39. | TANDBERG FieldView Client Application Core Support, P/N 117303V31D | | | | | | | | |
| | Unit Bid Price | 1 | each | \$109.23 | \$105.00 | \$107.73 | \$105.00 | \$114.00 | |
| | Total Bid Price | | | \$109.23 | \$105.00 | \$107.73 | \$105.00 | \$114.00 | |
| | Manufacturer's Make and Model Number: | | | Tandberg 117303V31D | Tandberg 117303V31D | | | | |
| | TOTAL BID PRICE FOR GROUP XI (ITEM NOS. 36-39): | | | \$17,762.83 | \$23,565.00 | \$17,911.65 | \$21,615.00 | \$18,353.00 | |
| | Group X (XII): | | | | | | | | |
| 40. | Technical Assistance Time ("Open Block") | | | | | | | | |
| | Unit Bid Price | 40 | hours | \$130.96 | \$125.00 | \$140.00 | \$85.00 | \$110.00 | |
| | Total Bid Price | | | \$5,238.40 | \$5,000.00 | \$5,600.00 | \$3,400.00 | \$4,400.00 | |
| 41. | "Train-the-Trainer" Classes (two 8 hour days) | | | | | | | | |
| | Unit Bid Price | 2 | days | \$1,230.00 | \$1,000.00 | \$1,080.00 | \$85 PER HR | \$680.00 | |
| | Total Bid Price | | | \$2,460.00 | \$2,000.00 | \$2,160.00 | \$1,360.00 | \$1,360.00 | |
| 42. | Overview/User Classes (1-1/2 hours) | | | | | | | | |
| | Unit Bid Price | 4 | each | \$230.63 | \$125.00 | \$300.00 | \$85 PER HR | \$128.00 | |
| | Total Bid Price | | | \$922.52 | \$500.00 | \$1,200.00 | \$127.50 | \$512.00 | |
| 43. | Shipping Costs | | | | | | | | |
| | Unit Bid Price | 1 | each | \$8,895.00 | \$6,022.05 | \$16,373.81 | \$18,000.00 | \$21,613.00 | |
| | Total Bid Price | | | \$8,895.00 | \$6,022.05 | \$16,373.81 | \$18,000.00 | \$21,613.00 | |
| 44. | Taxes | | | | | | | | |
| | Unit Bid Price | 1 | each | \$43,535.53 | \$63,059.61 | \$42,526.34 | \$0.00 | \$48,853.86 | |
| | Total Bid Price | | | \$43,535.53 | \$63,059.61 | \$42,526.34 | \$0.00 | \$48,853.86 | |
| | TOTAL BID PRICE FOR GROUP X (XII) (ITEM NOS. 40-44): | | | \$61,051.45 | \$76,581.66 | \$67,860.15 | \$22,887.50 | \$76,738.86 | |
| | TOTAL BID PRICE FOR ALL GROUPS (ITEM NOS. 1-44): | | | \$967,464.45 | \$1,401,086.66 | \$945,037.54 | \$1,055,663.61 | \$1,064,689.63 | |
| | Delivery in Calendar Days: | 60 | Days | | | | | | |
| | Name/address of local serv & repair facility: | | | EOH Enterprises, LLC dba Envision Networked Solutions 1051 Bethel Street Honolulu, Hawaii 96813 | Progressive Communications 500 Ala Moana Blvd., Suite 2-230 Honolulu, Hawaii 96813 | Prosis Hawaii 45-955 Kamehameha Hwy #404 Kaneohe, HI 96744 | Reference 6.1 in the Proposal. | The Audio Visual Company 98-820 Moanalua Rd. Aiea, HI 96701 | |